

REGIONAL HOUSING MARKET REPORT



CLAR
Central Lakes Association of REALTORS®

HASTINGS – October 2023



October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	108	\$55,988,458	\$518,412	\$497,450	252	645	97%	39
Detached	94	\$50,441,638	\$536,613	\$520,000	225	562	97%	38
Semi-Detached	3	\$995,000	\$331,667	\$265,000	3	13	94%	36
Condo Townhouse	2	\$794,900	\$397,450	\$397,450	6	18	99%	80
Condo Apartment	4	\$1,197,000	\$299,250	\$296,000	5	8	96%	42
Link	0				0	0		
Att/Row/Townhouse	5	\$2,559,920	\$511,984	\$487,500	13	44	99%	36
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2,177	\$1,251,809,885	\$575,016	\$539,900	3,957		99%	33
Detached	1,897	\$1,120,764,891	\$590,809	\$550,000	3,503		99%	32
Semi-Detached	36	\$15,849,896	\$440,275	\$408,000	62		100%	14
Condo Townhouse	79	\$30,448,440	\$385,423	\$376,900	119		99%	31
Condo Apartment	30	\$11,093,930	\$369,798	\$332,450	55		97%	38
Link	0				0			
Att/Row/Townhouse	134	\$73,427,728	\$547,968	\$535,450	217		99%	40
Co-Op Apartment	1	\$225,000	\$225,000	\$225,000	1		98%	21
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

1. Sales, dollar volume, average sale prices and median sale prices are based on firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
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6. Past monthly and year-to-date figures are revised on a monthly basis.

October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$2,305,000	\$1,152,500	\$1,152,500	7	35	91%	153
Detached	2	\$2,305,000	\$1,152,500	\$1,152,500	7	35	91%	153
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	93	\$54,564,200	\$586,712	\$518,000	181	96%	52	
Detached	90	\$53,184,200	\$590,936	\$521,500	176	96%	53	
Semi-Detached	0				2			
Condo Townhouse	3	\$1,380,000	\$460,000	\$465,000	3	98%	34	
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	33	\$15,981,720	\$484,295	\$499,900	96	229	98%	33
Detached	25	\$13,223,700	\$528,948	\$525,000	75	172	98%	31
Semi-Detached	2	\$510,000	\$255,000	\$255,000	2	6	91%	48
Condo Townhouse	1	\$480,000	\$480,000	\$480,000	6	16	99%	10
Condo Apartment	4	\$1,197,000	\$299,250	\$296,000	5	6	96%	42
Link	0				0	0		
Att/Row/Townhouse	1	\$571,020	\$571,020	\$571,020	8	29	101%	37
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	768	\$435,099,770	\$566,536	\$535,000	1,354		99%	27
Detached	593	\$351,085,130	\$592,049	\$560,000	1,055		99%	25
Semi-Detached	16	\$6,656,900	\$416,056	\$400,000	27		101%	18
Condo Townhouse	46	\$18,312,300	\$398,093	\$359,000	80		99%	29
Condo Apartment	26	\$9,806,800	\$377,185	\$332,450	47		97%	38
Link	0				0			
Att/Row/Townhouse	86	\$49,013,640	\$569,926	\$539,950	144		99%	38
Co-Op Apartment	1	\$225,000	\$225,000	\$225,000	1		98%	21
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$320,000	\$320,000	\$320,000	0	3	82%	132
Detached	1	\$320,000	\$320,000	\$320,000	0	3	82%	132
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	4	\$2,755,000	\$688,750	\$472,500	12	93%	82	
Detached	4	\$2,755,000	\$688,750	\$472,500	12	93%	82	
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$399,900	\$399,900	\$399,900	4	10	100%	1
Detached	1	\$399,900	\$399,900	\$399,900	4	8	100%	1
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	2		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	21	\$13,176,700	\$627,462	\$620,000	57		97%	40
Detached	20	\$12,700,700	\$635,035	\$634,950	53		97%	42
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	1	\$476,000	\$476,000	\$476,000	4		97%	14
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$258,500	\$258,500	\$258,500	2	5	96%	10
Detached	1	\$258,500	\$258,500	\$258,500	2	5	96%	10
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	9	\$3,294,000	\$366,000	\$380,000	17	96%	41	
Detached	8	\$2,954,000	\$369,250	\$380,000	16	95%	46	
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	1	\$340,000	\$340,000	\$340,000	1	103%	9	
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				5	11		
Detached	0				5	11		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	10	\$6,915,000	\$691,500	\$712,500	30	95%	58
Detached	10	\$6,915,000	\$691,500	\$712,500	30	95%	58
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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Hastings Highlands



CLAR
Central Lakes Association of REALTORS®

October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$1,324,000	\$662,000	\$662,000	2	21	94%	21
Detached	2	\$1,324,000	\$662,000	\$662,000	2	21	94%	21
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	30	\$18,178,900	\$605,963	\$528,700	79	97%	40	
Detached	30	\$18,178,900	\$605,963	\$528,700	79	97%	40	
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				0	2		
Detached	0				0	2		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	4	\$2,235,000	\$558,750	\$460,000	12	102%	21
Detached	4	\$2,235,000	\$558,750	\$460,000	12	102%	21
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	3	\$1,695,650	\$565,217	\$580,750	9	30	98%	24
Detached	3	\$1,695,650	\$565,217	\$580,750	9	29	98%	24
Semi-Detached	0				0	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	71	\$40,846,950	\$575,309	\$565,000	148		97%	37
Detached	68	\$39,640,450	\$582,948	\$565,000	142		97%	37
Semi-Detached	1	\$385,500	\$385,500	\$385,500	2		96%	13
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	2	\$821,000	\$410,500	\$410,500	4		98%	65
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	6	\$2,639,900	\$439,983	\$379,950	19	41	97%	22
Detached	6	\$2,639,900	\$439,983	\$379,950	19	40	97%	22
Semi-Detached	0				0	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	77	\$40,641,600	\$527,813	\$465,000	196	97%	35	
Detached	76	\$40,351,600	\$530,942	\$475,000	193	97%	36	
Semi-Detached	1	\$290,000	\$290,000	\$290,000	3	97%	9	
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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All Home Types	45	\$23,705,350	\$526,786	\$495,000	75	164	96%	42
Detached	41	\$21,878,950	\$533,633	\$499,900	70	150	96%	40
Semi-Detached	1	\$485,000	\$485,000	\$485,000	1	3	97%	14
Condo Townhouse	1	\$314,900	\$314,900	\$314,900	0	2	100%	150
Condo Apartment	0				0	1		
Link	0				0	0		
Att/Row/Townhouse	2	\$1,026,500	\$513,250	\$513,250	4	8	99%	23
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	532	\$315,811,323	\$593,630	\$550,000	986		99%	29
Detached	492	\$297,348,877	\$604,368	\$565,000	918		99%	29
Semi-Detached	11	\$5,256,000	\$477,818	\$485,000	18		99%	12
Condo Townhouse	9	\$3,076,730	\$341,859	\$372,000	12		99%	67
Condo Apartment	2	\$787,130	\$393,565	\$393,565	3		101%	47
Link	0				0			
Att/Row/Townhouse	18	\$9,342,586	\$519,033	\$525,000	35		100%	20
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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All Home Types	8	\$4,293,538	\$536,692	\$505,750	12	33	100%	47
Detached	6	\$3,331,138	\$555,190	\$534,500	11	26	100%	47
Semi-Detached	0				0	2		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	2	\$962,400	\$481,200	\$481,200	1	5	99%	48
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	109	\$63,022,069	\$578,184	\$539,900	186		99%	36
Detached	92	\$54,042,473	\$587,418	\$542,500	160		99%	35
Semi-Detached	2	\$1,279,996	\$639,998	\$639,998	5		100%	11
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	15	\$7,699,600	\$513,307	\$539,900	21		99%	45
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				4	12		
Detached	0				4	12		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$920,000	\$460,000	\$460,000	28	94%	56
Detached	2	\$920,000	\$460,000	\$460,000	28	94%	56
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	5	\$2,544,900	\$508,980	\$520,000	9	29	98%	33
Detached	5	\$2,544,900	\$508,980	\$520,000	9	28	98%	33
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	1		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	69	\$34,366,900	\$498,071	\$535,000	159	98%	38	
Detached	66	\$33,611,900	\$509,271	\$535,000	150	98%	39	
Semi-Detached	0				0			
Condo Townhouse	1	\$255,000	\$255,000	\$255,000	4	96%	28	
Condo Apartment	2	\$500,000	\$250,000	\$250,000	5	96%	32	
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				7	13		
Detached	0				7	13		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	22	\$14,341,000	\$651,864	\$652,500	65	97%	39
Detached	22	\$14,341,000	\$651,864	\$652,500	65	97%	39
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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October 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$520,000	\$520,000	\$520,000	1	6	95%	28
Detached	1	\$520,000	\$520,000	\$520,000	1	6	95%	28
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	4	\$2,066,800	\$516,700	\$488,400	17	100%	20	
Detached	4	\$2,066,800	\$516,700	\$488,400	17	100%	20	
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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