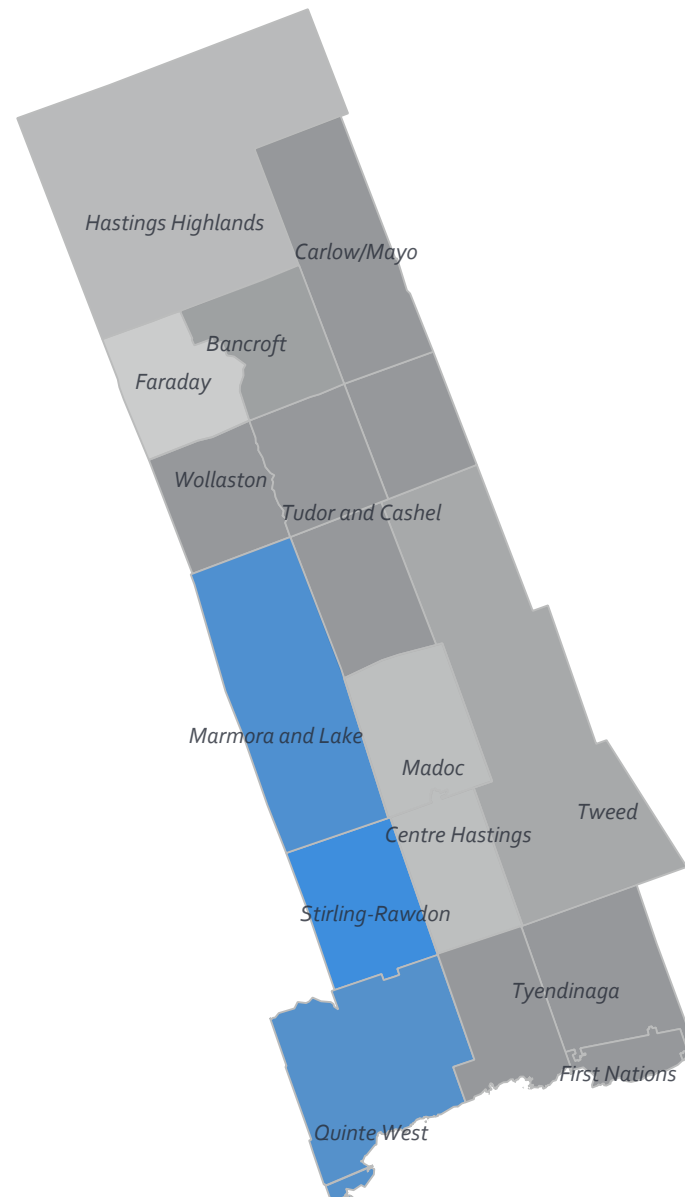


REGIONAL HOUSING MARKET REPORT

HASTINGS – January 2024



January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	100	\$53,354,800	\$533,548	\$499,950	219	249	97%	64
Detached	83	\$45,769,750	\$551,443	\$515,650	179	208	97%	65
Semi-Detached	3	\$1,137,450	\$379,150	\$349,000	5	5	99%	78
Condo Townhouse	1	\$479,900	\$479,900	\$479,900	5	6	100%	16
Condo Apartment	3	\$835,000	\$278,333	\$279,000	9	9	96%	20
Link	0				0	0		
Att/Row/Townhouse	10	\$5,132,700	\$513,270	\$512,450	21	21	98%	63
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	100	\$53,354,800	\$533,548	\$499,950	219	249	97%	64
Detached	83	\$45,769,750	\$551,443	\$515,650	179	208	97%	65
Semi-Detached	3	\$1,137,450	\$379,150	\$349,000	5	5	99%	78
Condo Townhouse	1	\$479,900	\$479,900	\$479,900	5	6	100%	16
Condo Apartment	3	\$835,000	\$278,333	\$279,000	9	9	96%	20
Link	0				0	0		
Att/Row/Townhouse	10	\$5,132,700	\$513,270	\$512,450	21	21	98%	63
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

1. Sales, dollar volume, average sale prices and median sale prices are based on firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
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5. Average number of days on the market for firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
6. Past monthly and year-to-date figures are revised on a monthly basis.

January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	5	\$4,389,000	\$877,800	\$565,000	3	9	101%	77
Detached	5	\$4,389,000	\$877,800	\$565,000	3	9	101%	77
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	5	\$4,389,000	\$877,800	\$565,000	3	9	101%	77
Detached	5	\$4,389,000	\$877,800	\$565,000	3	9	101%	77
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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6. Past monthly and year-to-date figures are revised on a monthly basis.

January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	44	\$22,823,500	\$518,716	\$520,750	90	86	97%	53
Detached	34	\$18,265,150	\$537,210	\$525,000	65	62	97%	58
Semi-Detached	1	\$594,450	\$594,450	\$594,450	0	1	99%	97
Condo Townhouse	1	\$479,900	\$479,900	\$479,900	4	5	100%	16
Condo Apartment	3	\$835,000	\$278,333	\$279,000	8	7	96%	20
Link	0				0	0		
Att/Row/Townhouse	5	\$2,649,000	\$529,800	\$525,000	13	11	98%	39
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	44	\$22,823,500	\$518,716	\$520,750	90	86	97%	53
Detached	34	\$18,265,150	\$537,210	\$525,000	65	62	97%	58
Semi-Detached	1	\$594,450	\$594,450	\$594,450	0	1	99%	97
Condo Townhouse	1	\$479,900	\$479,900	\$479,900	4	5	100%	16
Condo Apartment	3	\$835,000	\$278,333	\$279,000	8	7	96%	20
Link	0				0	0		
Att/Row/Townhouse	5	\$2,649,000	\$529,800	\$525,000	13	11	98%	39
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

1. Sales, dollar volume, average sale prices and median sale prices are based on firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$479,000	\$479,000	\$479,000	1	1	100%	172
Detached	1	\$479,000	\$479,000	\$479,000	1	1	100%	172
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$479,000	\$479,000	\$479,000	1	1	100%	172
Detached	1	\$479,000	\$479,000	\$479,000	1	1	100%	172
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$285,000	\$285,000	\$285,000	3	4	95%	26
Detached	1	\$285,000	\$285,000	\$285,000	3	2	95%	26
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	2		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$285,000	\$285,000	\$285,000	3	4	95%	26
Detached	1	\$285,000	\$285,000	\$285,000	3	2	95%	26
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$377,000	\$377,000	\$377,000	1	3	94%	15
Detached	1	\$377,000	\$377,000	\$377,000	1	3	94%	15
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$377,000	\$377,000	\$377,000	1	3	94%	15
Detached	1	\$377,000	\$377,000	\$377,000	1	3	94%	15
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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5. Average number of days on the market for firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				2	6		
Detached	0				2	6		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				2		
Detached	0				2		
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$395,000	\$395,000	\$395,000	2	1	99%	75
Detached	1	\$395,000	\$395,000	\$395,000	2	1	99%	75
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$395,000	\$395,000	\$395,000	2	1	99%	75
Detached	1	\$395,000	\$395,000	\$395,000	2	1	99%	75
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				0	0		
Detached	0				0	0		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				0			
Detached	0				0			
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$460,000	\$460,000	\$460,000	6	17	97%	48
Detached	1	\$460,000	\$460,000	\$460,000	6	16	97%	48
Semi-Detached	0				0	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$460,000	\$460,000	\$460,000	6	17	97%	48
Detached	1	\$460,000	\$460,000	\$460,000	6	16	97%	48
Semi-Detached	0				0	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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Marmora and Lake



January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	7	\$3,106,500	\$443,786	\$477,500	14	14	98%	49
Detached	6	\$2,912,500	\$485,417	\$498,750	13	14	98%	56
Semi-Detached	1	\$194,000	\$194,000	\$194,000	1	0	100%	7
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	7	\$3,106,500	\$443,786	\$477,500	14	14	98%	49
Detached	6	\$2,912,500	\$485,417	\$498,750	13	14	98%	56
Semi-Detached	1	\$194,000	\$194,000	\$194,000	1	0	100%	7
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	30	\$16,025,100	\$534,170	\$479,950	70	72	95%	78
Detached	27	\$14,692,100	\$544,152	\$484,900	61	63	95%	78
Semi-Detached	1	\$349,000	\$349,000	\$349,000	3	2	97%	130
Condo Townhouse	0				1	1		
Condo Apartment	0				1	1		
Link	0				0	0		
Att/Row/Townhouse	2	\$984,000	\$492,000	\$492,000	4	5	96%	59
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	30	\$16,025,100	\$534,170	\$479,950	70	72	95%	78
Detached	27	\$14,692,100	\$544,152	\$484,900	61	63	95%	78
Semi-Detached	1	\$349,000	\$349,000	\$349,000	3	2	97%	130
Condo Townhouse	0				1	1		
Condo Apartment	0				1	1		
Link	0				0	0		
Att/Row/Townhouse	2	\$984,000	\$492,000	\$492,000	4	5	96%	59
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	6	\$3,429,700	\$571,617	\$567,450	15	13	98%	74
Detached	3	\$1,930,000	\$643,333	\$605,000	10	9	97%	42
Semi-Detached	0				1	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	3	\$1,499,700	\$499,900	\$499,900	4	3	100%	105
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	6	\$3,429,700	\$571,617	\$567,450	15	13	98%	74
Detached	3	\$1,930,000	\$643,333	\$605,000	10	9	97%	42
Semi-Detached	0				1	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	3	\$1,499,700	\$499,900	\$499,900	4	3	100%	105
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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2. New listings entered into the TRREB MLS® System between the first and last day of the month/period being reported.
3. Active listings at the end of the last day of the month/period being reported.
4. Ratio of the average selling price to the average listing price for firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
5. Average number of days on the market for firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
6. Past monthly and year-to-date figures are revised on a monthly basis.

January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				1	4		
Detached	0				1	4		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				1		
Detached	0				1		
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$895,000	\$447,500	\$447,500	7	11	94%	41
Detached	2	\$895,000	\$447,500	\$447,500	7	10	94%	41
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	1		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$895,000	\$447,500	\$447,500	7	11	94%	41
Detached	2	\$895,000	\$447,500	\$447,500	7	10	94%	41
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	1		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$690,000	\$690,000	\$690,000	4	7	99%	107
Detached	1	\$690,000	\$690,000	\$690,000	4	7	99%	107
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$690,000	\$690,000	\$690,000	4	7	99%	107
Detached	1	\$690,000	\$690,000	\$690,000	4	7	99%	107
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

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January 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				0	1		
Detached	0				0	1		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2024

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				0		
Detached	0				0		
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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