

REGIONAL HOUSING MARKET REPORT

HASTINGS – November 2023



November 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	106	\$58,693,188	\$553,709	\$500,000	188	455	96%	47
Detached	87	\$51,506,474	\$592,028	\$529,000	156	392	96%	48
Semi-Detached	1	\$400,000	\$400,000	\$400,000	1	8	93%	25
Condo Townhouse	8	\$2,739,714	\$342,464	\$334,000	5	6	97%	54
Condo Apartment	5	\$1,501,800	\$300,360	\$292,000	8	11	98%	30
Link	0				0	0		
Att/Row/Townhouse	5	\$2,545,200	\$509,040	\$499,900	18	38	98%	39
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2,290	\$1,314,612,072	\$574,066	\$535,000	4,165		98%	33
Detached	1,990	\$1,176,065,365	\$590,988	\$550,000	3,675		98%	33
Semi-Detached	37	\$16,249,896	\$439,186	\$408,000	65		100%	15
Condo Townhouse	88	\$33,503,153	\$380,718	\$369,257	124		99%	33
Condo Apartment	35	\$12,595,730	\$359,878	\$329,900	65		97%	37
Link	0				0			
Att/Row/Townhouse	139	\$75,972,928	\$546,568	\$535,000	235		99%	40
Co-Op Apartment	1	\$225,000	\$225,000	\$225,000	1		98%	21
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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November 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	5	\$4,085,000	\$817,000	\$550,000	13	25	89%	68
Detached	5	\$4,085,000	\$817,000	\$550,000	13	25	89%	68
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	99	\$59,299,200	\$598,982	\$518,000	194	96%	53	
Detached	96	\$57,919,200	\$603,325	\$527,500	189	95%	54	
Semi-Detached	0				2			
Condo Townhouse	3	\$1,380,000	\$460,000	\$465,000	3	98%	34	
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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November 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	41	\$20,411,600	\$497,844	\$465,900	87	164	97%	37
Detached	28	\$15,546,700	\$555,239	\$505,000	61	123	97%	37
Semi-Detached	1	\$400,000	\$400,000	\$400,000	1	3	93%	25
Condo Townhouse	7	\$2,370,200	\$338,600	\$328,000	4	5	96%	42
Condo Apartment	3	\$1,041,900	\$347,300	\$340,000	5	8	97%	30
Link	0				0	0		
Att/Row/Townhouse	2	\$1,052,800	\$526,400	\$526,400	16	25	97%	43
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	813	\$457,889,369	\$563,210	\$533,000	1,453	99%	28
Detached	624	\$368,694,830	\$590,857	\$556,500	1,126	99%	26
Semi-Detached	17	\$7,056,900	\$415,112	\$400,000	29	100%	18
Condo Townhouse	54	\$20,997,499	\$388,843	\$349,300	84	98%	31
Condo Apartment	29	\$10,848,700	\$374,093	\$335,000	54	97%	37
Link	0				0		
Att/Row/Townhouse	88	\$50,066,440	\$568,937	\$539,950	159	99%	38
Co-Op Apartment	1	\$225,000	\$225,000	\$225,000	1	98%	21
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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November 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				0	3		
Detached	0				0	3		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	4	\$2,755,000	\$688,750	\$472,500	12	93%	82
Detached	4	\$2,755,000	\$688,750	\$472,500	12	93%	82
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$2,060,000	\$1,030,000	\$1,030,000	5	7	93%	40
Detached	2	\$2,060,000	\$1,030,000	\$1,030,000	4	5	93%	40
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				1	2		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	23	\$15,236,700	\$662,465	\$649,900	62		97%	40
Detached	22	\$14,760,700	\$670,941	\$657,450	57		97%	41
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	1	\$476,000	\$476,000	\$476,000	5		97%	14
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				1	4		
Detached	0				1	4		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	9	\$3,294,000	\$366,000	\$380,000	18	96%	41
Detached	8	\$2,954,000	\$369,250	\$380,000	17	95%	46
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	1	\$340,000	\$340,000	\$340,000	1	103%	9
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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All Home Types	0				1	8		
Detached	0				1	8		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	10	\$6,915,000	\$691,500	\$712,500	31	95%	58
Detached	10	\$6,915,000	\$691,500	\$712,500	31	95%	58
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$1,448,000	\$724,000	\$724,000	3	12	97%	87
Detached	2	\$1,448,000	\$724,000	\$724,000	3	12	97%	87
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	32	\$19,626,900	\$613,341	\$528,700	82	97%	43	
Detached	32	\$19,626,900	\$613,341	\$528,700	82	97%	43	
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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All Home Types	0				0	1		
Detached	0				0	1		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	4	\$2,235,000	\$558,750	\$460,000	12	102%	21
Detached	4	\$2,235,000	\$558,750	\$460,000	12	102%	21
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	3	\$1,442,500	\$480,833	\$500,000	8	28	93%	49
Detached	3	\$1,442,500	\$480,833	\$500,000	8	27	93%	49
Semi-Detached	0				0	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	74	\$42,289,450	\$571,479	\$565,000	158	96%	38	
Detached	71	\$41,082,950	\$578,633	\$565,000	152	96%	37	
Semi-Detached	1	\$385,500	\$385,500	\$385,500	2	96%	13	
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	2	\$821,000	\$410,500	\$410,500	4	98%	65	
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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All Home Types	6	\$3,037,500	\$506,250	\$520,000	6	24	95%	64
Detached	6	\$3,037,500	\$506,250	\$520,000	6	24	95%	64
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	83	\$43,679,100	\$526,254	\$475,000	203	97%	38	
Detached	82	\$43,389,100	\$529,135	\$480,000	200	97%	38	
Semi-Detached	1	\$290,000	\$290,000	\$290,000	3	97%	9	
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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All Home Types	28	\$14,709,288	\$525,332	\$512,500	43	108	99%	50
Detached	26	\$13,894,774	\$534,414	\$520,000	40	95	99%	48
Semi-Detached	0				0	3		
Condo Townhouse	1	\$369,514	\$369,514	\$369,514	1	1	103%	140
Condo Apartment	0				1	2		
Link	0				0	0		
Att/Row/Townhouse	1	\$445,000	\$445,000	\$445,000	1	7	99%	28
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	561	\$330,911,611	\$589,860	\$550,000	1,032		99%	30
Detached	519	\$311,634,651	\$600,452	\$565,000	960		99%	30
Semi-Detached	11	\$5,256,000	\$477,818	\$485,000	19		99%	12
Condo Townhouse	10	\$3,446,244	\$344,624	\$370,757	13		100%	74
Condo Apartment	2	\$787,130	\$393,565	\$393,565	4		101%	47
Link	0				0			
Att/Row/Townhouse	19	\$9,787,586	\$515,136	\$525,000	36		100%	21
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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All Home Types	7	\$3,684,400	\$526,343	\$515,000	6	25	98%	30
Detached	5	\$2,637,000	\$527,400	\$515,000	6	20	98%	26
Semi-Detached	0				0	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	2	\$1,047,400	\$523,700	\$523,700	0	4	100%	41
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	116	\$66,706,469	\$575,056	\$539,900	193		99%	36
Detached	97	\$56,679,473	\$584,324	\$540,000	166		99%	34
Semi-Detached	2	\$1,279,996	\$639,998	\$639,998	5		100%	11
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	17	\$8,747,000	\$514,529	\$539,900	22		99%	44
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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2. New listings entered into the TRREB MLS® System between the first and last day of the month/period being reported.
3. Active listings at the end of the last day of the month/period being reported.
4. Ratio of the average selling price to the average listing price for firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
5. Average number of days on the market for firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
6. Past monthly and year-to-date figures are revised on a monthly basis.

November 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$1,930,000	\$965,000	\$965,000	2	11	95%	95
Detached	2	\$1,930,000	\$965,000	\$965,000	2	11	95%	95
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	4	\$2,850,000	\$712,500	\$655,000	30	95%	75	
Detached	4	\$2,850,000	\$712,500	\$655,000	30	95%	75	
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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November 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	5	\$1,954,900	\$390,980	\$425,000	9	23	97%	30
Detached	3	\$1,495,000	\$498,333	\$475,000	7	22	96%	30
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	2	\$459,900	\$229,950	\$229,950	2	1	100%	31
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	74	\$36,321,800	\$490,835	\$521,500	169	98%	38	
Detached	69	\$35,106,900	\$508,796	\$535,000	158	98%	38	
Semi-Detached	0				0			
Condo Townhouse	1	\$255,000	\$255,000	\$255,000	4	96%	28	
Condo Apartment	4	\$959,900	\$239,975	\$250,000	7	98%	31	
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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November 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	3	\$2,270,000	\$756,667	\$810,000	4	9	93%	52
Detached	3	\$2,270,000	\$756,667	\$810,000	4	9	93%	52
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	26	\$17,301,000	\$665,423	\$672,500	69	96%	42	
Detached	26	\$17,301,000	\$665,423	\$672,500	69	96%	42	
Semi-Detached	0				0			
Condo Townhouse	0				0			
Condo Apartment	0				0			
Link	0				0			
Att/Row/Townhouse	0				0			
Co-Op Apartment	0				0			
Detached Condo	0				0			
Co-Ownership Apartment	0				0			

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November 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$545,000	\$545,000	\$545,000	0	3	91%	142
Detached	1	\$545,000	\$545,000	\$545,000	0	3	91%	142
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2023

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	5	\$2,611,800	\$522,360	\$520,000	17	98%	44
Detached	5	\$2,611,800	\$522,360	\$520,000	17	98%	44
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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